

# Residential Criteria Guide February 2021



Call **0344 7708032** or visit www.foundationforintermediaries.co.uk

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# **Applicant Criteria**



Applicants	
Minimum age	18 years.
Maximum age	75 years and 364 days where affordability can be assessed. Otherwise lend to current applicable state pension age.
Maximum borrowers	2 4 if there is a family tie between the applicants, maximum LTV 80%.
First time buyers	Accepted.
Marital status	We can consider sole name for re-mortgages if the mortgage is currently in sole name or where there is a TOE.
Guarantors	Guarantors are not considered.

Residency	
Residency	Applicants should be permanently resident in the UK for the last three years.  Any applicant who does not meet these criteria may be considered on a case by case basis, see below section on Armed Forces.
HM Armed Forces	Members of HM Armed Forces who are serving or have served abroad will be considered.
EEA Foreign Nationals	Considered.
Non-EEA Foreign Nationals	Where indefinite leave to remain in the UK is not granted, applications can be considered subject to meeting the following criteria:  Minimum 25% deposit which must be from the applicant's own resources  Applicants must have been legally resident in the UK for at least the last 3 years
Embassy staff	Not considered.

## Adverse



Adverse	
All accounts	All accounts must be up to date except as indicated in the Product Guide.
CCJs	
Defaults	
Mortgage arrears	Product dependant – Please refer to product guide.
Unsecured loan arrears	
Credit cards, Mail Order, Comms, Utilities	
Bankruptcy & IVA	F1 & F2: No Bankruptcy or IVA Order registered against any borrower. F3: Bankruptcy and IVA satisfied three or more years ago will be considered.
Payday loans	Applicants who have entered into, or are still repaying, a pay day loan in the last 12 months are not considered.
Debt management plan	Applicants who have entered into, or are still repaying, a debt management plan in the last 12 months are not considered.
Arrangements with lenders (including forbearance)	Active arrangements with other lenders are not considered.
Repossession and Voluntary Surrender	No repossession or Voluntary Surrender registered against any borrower.

# Income and Employment Criteria



Income	
Minimum income	No minimum income, income must be declared and <b>evidenced</b> .  Any applicant in receipt of job seekers allowance or income support will not be considered.
Foreign currency	Not considered.

Employment type	
Employed	Minimum term:  No minimum current employment (excluding zero hours contracts).  Minimum 3 months employment history.  First time buyer: Minimum 6 months with current employer.
Contractors	Fixed term contracts and contractors using an umbrella company considered.  Applicants should be in contracting roles for the last 12 months.  Applicants must have 3 months remaining on their contract.  Applicants on Seasonal contracts are not considered.
Self-employed	Minimum 1 year's accounts considered.  Where a company director owns 20% or more of the company shares they will be classed as self-employed.
Retired	Private Pension: considered as primary or secondary income. State Pension: Only considered where other income is available.

See the Acceptable income document for acceptable incomes

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## Loan Criteria



Loan Criteria	
Minimum term	5 years.
Maximum term	40 years.
Minimum loan	£50k
Maximum loan	F1 & F2 £2m (including fees) F3: £500k (including fees)
Maximum LTV	Max LTV 85% Interest only: 70% New build flats are capped to 65% of the re-sale value of the property. Flats and maisonettes over commercial premise can be considered on a case by case basis. but are capped to 60%. Fees can be added up to the maximum loan size for the product.
Re-mortgage	Properties must be owned for a minimum of 6 months.
Porting	Foundation Home Loans products are not portable.
Let to buy	Not considered except if the applicant has an existing Foundation buy to let property.
Right to buy	Not considered if security is still subject to pre-emption.

## Deposit and Loan Purpose Criteria



Deposit Criteria	
Overseas deposits	Deposits from overseas accounts can be considered on a case by case basis.
Developer deposit	Considered up to 5%.
Gifted deposit	100% gifted deposit considered from family members Family members considered:  Parents (including step parents and in-laws)  Grandparents  Grandchildren  Siblings  Children  Spouses  Civil Partners  Uncles and aunts

Loan Purpose Criteria	
Purchase at Undervalue	Acceptable where the property is to be purchased from an family member only (gifted deposit accepted).
Unacceptable loan purpose	<ul> <li>Foundation Home Loans will not consider the following loan purposes:</li> <li>Back to back sale within the last 6 months</li> <li>Capital Raising for business purposes (excluding Buy to Let related capital raising to fund a BTL purchase both outright and with a mortgage)</li> <li>Capital Raising for consolidation of Gambling or HMRC Debt</li> </ul>

# Repayment Vehicle and Property Criteria



Repayment Vehicle Criteria	
Acceptable repayment vehicles	<ul> <li>Sale of security property provided equity at completion of at least £200,000 for properties located within London and the South East of England). £150,000 equity for properties located in the rest of the UK.</li> <li>Endowment policies.</li> <li>Regular savings.</li> <li>Regular Investments (stock &amp; bonds).</li> <li>Pensions.</li> <li>Sale of other property.</li> <li>Cash ISAs (No growth rate is assumed and current balances must be sufficient to cover the interest only element of the loan).</li> </ul>
Unacceptable repayment vehicles	<ul> <li>General savings.</li> <li>Inheritance.</li> <li>General Equity investments.</li> <li>Sale of security on death.</li> <li>Sale of non-property assets.</li> </ul>

General Property	
Minimum value	£75k
Locations	Properties must be located in England and Wales. Properties in Scotland or Northern Ireland are not considered.
Retentions	100% retentions considered for new build properties only. Partial retentions are not considered and lending will be based on the lower valuation figure before works assuming property has been confirmed as suitable security in current condition by the valuer.
Builders Retention Scheme	This is typically to address the gap between the quality of the finished house demanded by the customer and the standards applied by warranty providers in order for them to issue their cover notes.  The retention scheme will place a contractual restriction on a percentage of the full purchase price subject to the builder completing the non-material items not covered by the warranty. Foundation Home Loans will advance the full monies to the solicitor on completion and the customer is required to pay interest on this amount. The retention will be held by the solicitor pending completion of the works.
New build warranties	Acceptable new build warranty is required – warranties stated in the UK Finance Handbook. All other warranties will be reviewed internally.

# Property Types Considered



Property Types Considered	
Property types considered	Freehold houses and bungalows.  Coach house flats (modern building containing a flat at first floor level set over a number of garages/carports which are held under separately owned leases).  Leasehold flats & maisonettes Crossover (Tyneside) leases are acceptable.  Leasehold houses (with an unexpired lease term of at least 250 years at the start of the mortgage).
Minimum property size	30 sq. metres.  Basement Flats must be self-contained with a separate bathroom and a source of natural light.
Flats above/adjacent to commercial premises	Considered provided the property is NOT immediately above or adjacent to properties described as those that would potentially provide an unwanted heat, noise, or smell or may present safety concerns.  This would include but is not limited to: restaurants (class A3), pubs & bars (class A4), takea ways (class A5), nightclubs, casinos, amusement arcades, petrol stations, launderettes & dry cleaners, taxi businesses, industrial uses (classes B2-8) & other similar uses involving machinery such as mechanics or garages.  Separate suitable access is required  Maximum 60% LTV
Modern timber framed construction	Considered with external brick skin.
Flying freehold	Must be no greater than 10% of the total floor area of the property.
Cladding	A suitably certified EWS1 form is required for buildings where cladding material is noted by the surveyor. Ratings of A3 and B2 are not accepted. No EWS1 form is required for new builds/conversion for properties started from the 1st April 2019 with 6 or more storeys under the new 2018 Building Regs.
Ex Housing Ex Local Authority Ex Ministry of Defence	Acceptable where the valuer believes there is reasonable level of private ownership (no proof required).  Balcony Access - Acceptable subject to the valuer confirming satisfactory levels of saleability.
Floors in a block	No limit on number of storeys where there is a lift. Up to 5 storeys without a lift.
Number of kitchens	Accepted up to 2 provided these are not separate utilities.
New build	Defined as built/significantly converted in the last two years of standard construction. Flats and maisonettes accepted at 65% (based on the re-sale value of the property).
Grade I, II & II*	Accepted, subject availability of comparables.
Leased Solar Panels	Acceptable where the lease agreement is in line with UK Finance requirements.  The valuer must be satisfied that the solar panels have no impact on the structural integrity of the property.

## Walls construction type



#### Walls construction type (Must meet the following criteria)

- a) Bungaroosh Craft Earth techniques e.g. Cob, Clunch or Wychert.
- b) Cavity or solid masonry.

#### c) Concrete

- i. Bryant in-situ cast concrete
- ii. Laing-Easiform post 1945 (houses only)
- iii. LPS Houses subject to a structural engineer's report
- iv. Rebuilt PRC if repaired under a scheme originally licensed by PRC Homes Ltd (with contemporaneous certification) where the remainder of the structural block (other semi or rest of terrace) has been repaired to the same standard
- v. Wimpey No-Fines
- d) Modern Methods of Construction (MMC) properties must have been constructed by Barratt Developments, Bellway, Berkeley, Bovis Homes, Cala Homes, Crest Nicholson, Galliford Try, Persimmon, Redrow or Taylor Wimpey and have the benefit of appropriate warranties.

#### e) Steel / Steel & Concrete Frame

- i. Steel frame houses post 1987 clad externally with masonry (unless retro fit cavity insulation installed)
- ii. Steel or Concrete frame (flats) Specifically in relation to cladding of combustible material

#### f) Timber

- i. Period hardwood timber frame pre-1900
- ii. Period softwood timber frame pre-1900 where this is a local vernacular construction type

Timber frame post 1980 clad externally with masonry (unless retro fit cavity insulation installed).

Roof construction type (Must meet the following criteria)	
Flat roof	Finished with lead / zinc / glass reinforced plastic (GRP) /elastomeric single ply membrane / asphalt / mineral felt (dormers / extensions only up to a maximum of 50% plan roof area).  100% Flat roof of the entire property is unacceptable (Unless the property is a block of flats)  Where the property has a dormer/extension, this is only acceptable where the roof area is a maximum of 50% of the total footprint of the property
Green roof	Subject to the acceptability of the waterproof substrate.
Pitched roof	Clad with tiles (clay or concrete) / slates (natural or artificial) / stone tiles / thatch / lead / copper / zinc / modern steel sheet (not corrugated metal sheets sometimes known as "wriggly tin").

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## Tenure and Reports



Tenure	
Minimum unexpired lease	Flats: The lease must have at least 50 years remaining at the <u>end</u> of the mortgage term. Houses: The lease must have at least 250 years remaining at the start of the mortgage term. New Build Flats: An unexpired lease term of at least 125 years at the start of the mortgage.
Leasehold flats	Borrowers who own the Leasehold flat and whole of Freehold title are considered, where both the leasehold and freehold titles are subject to first legal charge.  For any other leasehold property, the freehold and leasehold titles must be owned by separate and unrelated entities.  Borrowers who own a share of the freehold and there is no management structure (ie no formal management company in place) are accepted subject to special conditions being met.
Freehold	Houses only.
Commonhold	Not considered.

Reports (As determined by a valuer)		
Structural Engineer	Where required, must always be obtained prior to any approval of a Mortgage Offer Report to be obtained from an appropriately qualified engineer – S.Eng. MICE or MISE.	
Timber and Damp	Dry rot, wet rot, infestation by wood-boring insects. Report to be obtained from one of the following:  Property Care Association (PCA)  Wood Protection Association (formerly BWPDA)  Safeguard (Europe) Ltd  Sovereign  Wykamol  Dry rot only:  A dry rot diagnostic inspection must be undertaken by an experienced professional member (as listed above)  The suitability of the property will be considered subject to the cause of the decay and the proposed remedial action detailed within the report	
Electrical Installation	Where required, report to be obtained from a National Inspection Council for Electrical Installation Contractors (NICEIC) or NAPIT approved contractor.	
Japanese Knotweed	Considered on a case by case basis.	
Gas Installation	Where required, Report to be obtained from a Gas Safe registered contractor.	
Trees	Where required, report to be obtained from a consultant/contractor approved by the Arboricultural Association, NCH ARB, Dip Arb.	
Cavity Wall Tie	Where required, report to be obtained from a Structural Engineer, qualified Building Surveyor or a reputable specialist company experienced in wall tie replacement.	
Concrete Screening	Properties in areas where "mundic" is a known problem (properties built from concrete blocks laid onto mass concrete foundations) must be subject to a screening test in line with RICS guidance. A result of Class A1, A2 or A3 is required for a property to be considered acceptable.	
Roofing	Report to be obtained from a Roofing Contractor who is part of the National Federation of Roofing Contractors Limited (NFRC) / Confederation of Roofing Contractors (CRC).	

# Unacceptable Property



Unacceptable Property	
Property Construction and configuration	<ul> <li>Self-build.</li> <li>Where the lifespan of the property is less than 25 years beyond the end of the proposed mortgage term.</li> <li>Development has been undertaken without appropriate planning permission.</li> <li>Property subject to a demolition / closing order.</li> <li>Property with ongoing structural movement or movement that requires monitoring.</li> <li>Properties with more than six bedrooms.</li> <li>Services/utilities are shared with any adjoining or adjacent building which will not form part of the mortgaged property.</li> <li>Stage payments are required.</li> <li>Underpinning has been completed within the preceding 3 years.</li> <li>Unimproved or uninhabitable property (i.e. no kitchen or bathroom).</li> <li>Properties with more than 5 storeys with no lift.</li> <li>Properties with more than 4 hectares/10 acres.</li> <li>Prefabricated or large panel concrete construction (LPS).</li> <li>Pre-fabricated reinforced concrete construction (PRC.</li> <li>Concrete block construction designated.</li> <li>Mundi Properties of High Alumina Cement.</li> <li>Mundic block materials.</li> </ul>
Property location	<ul> <li>Any adjoining property is the main <u>residence</u> of the applicant or an immediate family member of the applicant.</li> <li>3 or more adjacent terraced/semi-detached properties with shared access owned by the same applicant.</li> <li>Electricity pylons or cables are going directly over the property.</li> <li>Flat or maisonette immediately above or adjacent to properties that would potentially provide an unwanted heat, noise, or smell or may present safety concerns. This would include but is not limited to: restaurants (class A3), pubs &amp; bars (class A4), takeaways (class A5),nightclubs, casinos, amusement arcades, petrol stations, launderettes &amp; dry cleaners, taxi businesses, industrial uses (classes B2-8) &amp; other similar uses involving machinery such as mechanics or garages.</li> <li>Material environmental hazards are present.</li> <li>Property affected by coastal erosion.</li> <li>Property directly affected by local planning.</li> <li>Un-remediated contaminated site or where the Valuer advises a possible contamination issue.</li> <li>Unsatisfactory mining search is received.</li> </ul>
Property restrictions	<ul> <li>Farms, Small Holdings or Properties subject to restrictive covenants or occupancy e.g. agricutural, retirement flats etc.</li> <li>Property on which there is a local authority grant outstanding.</li> <li>Purchased through Right to Buy and still subject to pre-emption.</li> <li>Uninsurable property or property subject to an ongoing insurance claim.</li> <li>Properties built under 10 years' old without an acceptable structural defects warranty as determined from time to time.</li> <li>Any property designated defective under the Housing Act.</li> </ul>
Property types	<ul> <li>Chalet style properties on holiday parks.</li> <li>Commonhold.</li> <li>Freehold flats &amp; maisonettes.</li> <li>Mobile homes.</li> <li>Houseboats.</li> <li>Serviced flats and apartments.</li> <li>Shared ownership.</li> <li>Second homes/holiday homes.</li> </ul>

## Unacceptable Property



Unacceptable Property	
Property Usage	<ul> <li>Bed &amp; Breakfast.</li> <li>Bespoke student accommodation.</li> <li>Commercial properties.</li> <li>Farms &amp; small holdings.</li> <li>Live/work units.</li> <li>Timeshares.</li> </ul>
	<ul> <li>Where the valuer determines the property (all properties) as unacceptable including where:</li> <li>The valuation indicates an expected reduction in valuation</li> <li>The condition significantly affects marketability</li> <li>The valuation report indicates the interior/exterior condition of the property is poor and demand is poor</li> <li>The valuation report indicates a falling demand for the property</li> <li>The saleability of the property is affected by local factors and demand is poor</li> </ul>

## **Documentation**



Documentation			
Declaration	Must be signed by all borrowers and will be obtained as part of the offer acceptance – originals must be received prior to completion.		
Direct debit mandate	Required prior to completion of the mortgage and must be drawn on a UK bank account as follows:  Personal account, in the name(s) of a single or joint applicants  Business account, providing the applicant is a sole trader and is named on the bank account title (i.e. "trading as")		
Proof of ID and	ID & Residency checks will be made electronically, but where we are unable to satisfy the requirements electronically, documentary proof of identity and/or residency will be required  Where the applicant is found on the Voters Roll at the declared residential address, one government-issued document from List 1 is required to verify identity Where the customer is not found on the Voters Roll at the declared residential address, one government-issued document is not found on the Voters Roll at the declared residential address, one government-issued document is not found on the Voters Roll at the declared residential address, one government-issued document is not found on the Voters Roll at the declared residential address, one government-issued residentity Where the applicant is found on the Voters Roll at the declared residential address, one government-issued residentity Where the applicant is found on the Voters Roll at the declared residential address, one government-issued residentity Where the applicant is found on the Voters Roll at the declared residential address, one government-issued residentity Where the applicant is found on the Voters Roll at the declared residential address, one government-issued residentity Where the applicant is found on the Voters Roll at the declared residential address, one government-issued presidentity Where the applicant is found on the Voters Roll at the declared residential address, one government-issued residentity Where the customer from List 2, below; or  I the declared residential address, one government-issued residentity Where the customer from List 2, below; or  I the declared residentity dentity Where the customer from List 2, below; or  I the declared residentity dentity Where the customer from List 2, below; or  I the declared residentity dentity Where the customer from List 2, below; or  I the declared residentity dentity Where the customer from List 2, below; or  I the declared residentity dentity Where the customer from List 2, below; or  I the declared resid		
Mortgage conduct	Where we are unable to verify using the applicants credit file then evidence of the past 12 months mortgage payment history will be required.		
Bank statements	May be requested in certain sc	enarios.	
Document validity	Credit search – 6 months Direct Debit Mandate – 8 months (from date of signature) Full mortgage application – 9 months (from submission date) Proof of deposit/income– 8 months (from date of receipt) Proof of identification – 12 months Valuation – 8 months Mortgage offer – 4 months		

## **Solicitors**



Solicitors	
Borrowers solicitor	Considered provided:  All solicitors must be registered with the Law Society  Minimum 3 SRA-approved managers/partners (no licenced conveyancers considered)  All solicitors must have attained membership to the Law Society's Conveyancing Quality Scheme
Panel solicitor	Where any of the above 3 requirements cannot be met by the borrowers solicitor then the borrower can continue to use their own selected firm to act on their behalf, but we will instruct one of our panel solicitors to act on our behalf. The legal fees for both firms will then need to be paid by the borrowers through their own funds.
No-Search Indemnity Insurance	Foundation Home Loans will now accept 'No Search Indemnity Insurance' for all re-mortgage and purchase transactions.  Solicitors must affect the No Search Indemnity Insurance with a provider of their choice and in order for it to be accepted, the policy must meet our requirements as set out in the UK Lenders Handbook and it must be placed on risk on completion. Solicitors must provide us with a copy of the No Search Indemnity Insurance policy within 10 working days of completion. Additionally, during the COVID-19 period only, in relation to purchase transactions where Local and other searches have reached their 6-month maturity, we will also accept Search Expiry Insurance.  In all cases, by signing the COT, the solicitor is confirming that the insurance cover is acceptable, meets our requirements and that title to the property is acceptable.