

Cross Collateralisation

100% of funding available with additional security.

AVMs

Hometrack valuation accepted on residential property types, up to £500k maximum loan size, subject to criteria. See our Valuation & Legal Guide.

Internal Legal Team

Subject to criteria, we will use our Internal Legal Team where possible to represent Together.

See our Valuation & Legal Guide.

Referrals & Case Studies

Criteria detailed on this product guide is the maximum before referral. Refer applications to us and we'll review these using our common sense approach.

Visit our case studies to see how we've supported our customers.

Residential

Rates Table

Bridging

Residential Bridging - Rates Table

Exclusive First Charge

2% Product Fee (min. £1000)

Customers with 0 Demerits in the last 12 months

Customers with 0 Demerits in the last 12 months and 100% residential properties
(0.15% rate loading for 1 Demerit, 0.25% rate loading for 2 Demerits)

Second Charge

Residential Property Bridging

First Charge

	1 10ddct 1 cc (iiiiii. 2 1000)		Exclusive i list offarge	Charge	i iist ondige	occond onlarge
	≤£100k ≤75% LTV		1.02%	1.11%	1.09%	1.19%
Variable Rate	>C100k	≤65% LTV	0.77%	0.86%	0.87%	0.97%
	>£100k	≤75% LTV	0.87%	0.96%	0.97%	1.07%
	≤£100k	≤75% LTV	1.08%	1.18%	1.17%	1.27%
Fixed Rate	>C100k	≤65% LTV	0.88%	0.98%	0.95%	1.05%
	>£100k	≤75% LTV	0.98%	1.08%	1.05%	1.15%
MA.						2 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
	Max. LTV	(Purchase)	75%	X	75%	X
	Max. LTV (F	Remortgage)	75%*	70%	75%*	70%
	Min. Loan Size		£26,000	£26,000	£26,000	£26,000
of # 1685	Max. Loan Size Exit Fee (Loans ≤£100k) Expat / Non UK National Maximum Demerits*		£5,000,000	£5,000,000	£5,000,000	£5,000,000
A SEC. A			1 month interest	1 month interest	1 month interest	1 month interest
6 0 5			Accepted	Accepted	Accepted	Accepted
			0 in 12	0 in 12	2 in 12	2 in 12
	CCJs & Defaults Secured Arrears		0 in 12	0 in 12	2 in 12	2 in 12
			0 in 12	0 in 12	2 in 12	2 in 12
	Unsecured Arrears		Accepted, Not Assessed	Accepted, Not Assessed	Accepted, N	lot Assessed

Exclusive Second

*Refinance max LTV - 75% (residential securities, serivced only, loans up to £1m & excluding re-bridging)

Bridging Finance for a wide range of needs, including:

- Auction Purchase
- Light Refurbishment
- Development Exit
- Capital Raising
- Semi-Commercial
- Large Loans
- Residential Investment
- BTL Portfolio
- Holiday Lets

Need to know

Refer to us if your case doesn't meet the criteria, see our Referral Guide for details on how to refer.

Serviced and retained bridging available. 12 month loan term, find our reversion rates for fixed rate bridging on our Criteria Guide.

Hometrack valuations accepted on residential properties only.

Affordability to be assessed using ICR or TSDI. For more information, visit our Criteria Guide.

together Commercial & Semi-Commercial Bridging - Rates Table

Customers with 0 Demerits in the last 12 months

Commercial &

Bridging

Rates Table

Semi-Commercial

Customers with 0 Demerits in the last 12 months
(0.15% rate loading for 1 Demerit, 0.25% rate loading for 2 Demerits)

Commercial Property Bridging

2% Product Fee (min.£1000)		Exclusive First Charge	First Charge		
	≤£100k ≤70% LTV		1.14%	1.18%	
Variable Rate	>£100k	≤60% LTV	0.94%	0.98%	
	>£ TOOK	≤70% LTV	1.04%	1.08%	
	≤£100k	≤70% LTV	1.20%	1.25%	
Fixed Rate	>£100k	≤60% LTV	1.00%	1.05%	
	>£ TOOK	≤70% LTV	1.10%	1.15%	
	100				
Max	k. LTV (Purch	nase)	70%	70%	
Max.	LTV (Remor	rtgage)	65%	65%	
Min. Loan Size		£26,000	£26,000		
Max. Loan Size		£5,000,000	£5,000,000		
Exit Fee (Loans ≤£100k)		1 month interest	1 month interest		
Expa	Expat / Non UK National		Accepted	Accepted	
Ma	Maximum Demerits*		0 in 12	2 in 12	
CCJs & Defaults			0 in 12	2 in 12	
Secured Arrears			0 in 12	2 in 12	
Unsecured Arrears		Accepted, Not Assessed	Accepted, Not Assessed		

		Customers with 0 Demerits in the last 12 months	
		Semi-Commercial Property Bridging	
2% Product	Fee (min.£1000)	Exclusive First Charge	
≤£100k	≤70% LTV	1.09%	
>£100k	≤60% LTV	0.84%	
>£ TOOK	≤70% LTV	0.94%	
1111111	111		i
≤£100k	≤70% LTV	1.16%	-
>£100k	≤60% LTV	0.96%	1
/	≤70% LTV	1.06%	
111111111			

70%

65%

£26,000

£5,000,000

1 month interest

Accepted

0 in 12

0 in 12

0 in 12

Accepted, Not Assessed

Max. LTV (Purchase)

Max. LTV (Remortgage)

Min. Loan Size

Max. Loan Size

Exit Fee (Loans ≤£100k)

Expat / Non UK National

Maximum Demerits*

CCJs & Defaults

Secured Arrears

Unsecured Arrears

Bridging Finance for a wide range of needs, including:

- Auction Purchase
- Light Refurbishment
- Development Exit
- Capital Raising
- Semi-Commercial
- Large Loans
- Residential Investment
- BTL Portfolio
- Holiday Lets

Need to know

Refer to us if your case doesn't meet the criteria, see our Referral Guide for details on how to refer.

Serviced and retained bridging available. 12 month loan term, find our reversion rates for fixed rate bridging on our Criteria Guide.

Affordability to be assessed using ICR or TSDI. For more information, visit our Criteria Guide.

Unregulated

Criteria Guide

Bridging

Unregulated Bridging - Criteria Guide

Who we help

- We will consider many status profiles and a wide variety of income sources.
- Individuals, Sole Traders, LLPs, Partnerships, Limited Companies.
- · Employed and self employed.
- Expat / Non UK Residents accepted with no additional rate loading.
- Minimum Age 18 years.
- Maximum Age If self-funded, no max age. If employed and income required, 80 years at end of term.
- Maximum Number of Applicants 4.
- Independent legal advice may be required, see our <u>Valuation</u>
 <u>& Legal Guide</u> for further information.

Loan Purpose & Exit Strategies

Multiple exit strategies can be accepted, including:

- Sale of security or another property
- · Re-financing with another lender
- Pension Payment/Endowment
- Confirmed inheritance payment
- Re-bridging an existing bridging loan may also be accepted

To discuss any alternative bridging exit strategies, please contact your relationship manager.

*Refinance max LTV - 75% (residential securities, serivced only, loans up to £1m & excluding re-bridging)

The Property

• 100% funding available with additional security.

The Property - Residential Bridging

• 100% Residential (including BTL) in England, Scotland and Wales.

The Property – Commercial Bridging

- Commercial investment property.
- All commercial property types considered on merit: Commercial, Semi-Commercial & Land.

Fees

- Telegraphic Transfer Fee: £30 (applies to all cases).
- Renewal Fees: At the end of the term, the loan may be renewed by approval with a 5% renewal fee being incurred.
- Title Insurance Fees and Lender's Legal Costs apply. See our <u>Valuation & Legal Guide</u> for further information.
- LTV is calculated on gross loan value, including all fees

Credit Criteria

- A demerit is allocated for each secured arrears, CCJ and default registered in the last 12 months.
- Individual CCJs and Defaults:
 - 1 Demerit: Unsatisfied: £300 £10,000, Satisfied: >
 £3,000
 - Ignore all: ≤ £300 or satisfied ≤ £3,000
 - Refer: Unsatisfied > £10,000
- Secured Arrears Demerits are defined as the highest number of months in arrears in the last 12 months.

Affordability - ICR / TSDI

- Properties producing a rental income, an ICR of >120% is accepted, 90% projected rent can be used.
- If the property is not producing rental income, or does not meet the ICR criteria, affordability will be based on a Total Secured Debt to Income (TSDI) ratio.
- Total secured debt payments should not exceed 50% of the customer's net income/profit. Referrals accepted up to 75%.
- For loans to companies with higher loan amounts or for more complex commercial assets, we will undertake a debt service cover ratio using EBITDA to assess affordability.

Reversionary Rates

Our reversion rates track Together Commercial Managed Rate (TCMR) which is currently 8.64%. See tables below for our Unregulated Bridge reversionary rates.

Additional Information

Scan the QR codes below for specialist packager information.



Visit our Valuation & Legal Guide



Packaging for us, visit Chalk, your Resource Hub

Unregulated Bridging - Reversion Rates

Reside	ntial 1st	Residen	ntial 2nd
≤£100k, ≤75%LTV	TCMR + 6.00%	≤£100k, ≤75%LTV	TCMR + 6.50%
>£100k, ≤65%LTV	TCMR + 3.50%	>£100k, ≤65%LTV	TCMR + 4.50%
>£100k, ≤75%LTV TCMR + 4.50%		>£100k, ≤70%LTV	TCMR + 5.50%

Commercial 1st ≤£100k, ≤70%LTV TCMR + 7.00% >£100k, ≤60%LTV TCMR + 4.50% >£100k, ≤70%LTV TCMR + 6.00%

BTL & HOBL

Term Loans

Rates Table

BTL & HOBL - Rates Table

	0 Demerits in the last 12 months			Up to 3 Demerits in the last 12 months		Up to 3 Demerits in the last 12 months				
	Exclusive Buy To Let	Exclusive Buy To Let	Specialist Buy To Let		Flexi Buy To Let		Homeowner Business Loan			
2.5% Product Fee (min. £795)	First Charge	First Charge	First Charge	Second Charge	First Charge	Second Charge	First	Charge	Second	Charge
Variable Rate	8.04%	8.04%	8.54%	8.79%	10.04%	10.29%	10.	29%	10.2	29%
2-year fixed	7.84%	7.54%	8.09%	8.34%	9.59%	9.84%		X	>	X
5-year fixed	7.79%	7.49%	8.04%	8.29%	9.54%	9.79%		30%	9.8	0%
5% Product Fee	First Charge	First Charge	First Charge	Second Charge	First Charge	Second Charge	1 4 4			
2-year fixed	6.84%	6.54%	7.09%	7.34%	8.59%	8.84%				
5-year fixed	7.39%	7.09%	7.64%	7.79%	9.14%	9.29%				
7% Product Fee	First Charge	First Charge	First Charge	Second Charge	First Charge	Second Charge	1111			
2-year fixed	5.84%	5.54%	6.09%	6.34%	7.59%	7.84%				
5-year fixed	6.89%	6.59%	7.14%	7.34%	8.64%	8.84%	111			
		N. P. S.				All the same of th				
Reversion Rate	TCMR + 0.25%	TCMR + 0.25%	TCMR + 0.25%	TCMR + 1.25%	TCMR + 1.75%	TCMR + 2.75%		TCMR	+ 2.25%	
Reversion Rate Max. LTV (Purchase)	TCMR + 0.25%	TCMR + 0.25% 75%	TCMR + 0.25% 75%	TCMR + 1.25%	TCMR + 1.75% 75%	TCMR + 2.75%		TCMR 5%		X
		STREET			BERTON RESPONDED	Mark I I I I I I I I I I I I I I I I I I I	7:	et i)	X)%
Max. LTV (Purchase) Max. LTV (Remortgage)	75% 75% £30,000 - £249,999	75% 75%	75%	X	75%	X	7:	5%	70	
Max. LTV (Purchase) Max. LTV (Remortgage)	75% 75%	75% 75%	75% 75%	X 75%	75% 75%	X 75%	7: 70 £30	5% 0% 0,000 £2,000,000	70 £30)%
Max. LTV (Purchase) Max. LTV (Remortgage) Min. Loan Size	75% 75% £30,000 - £249,999 and £1,000,000 - £4,500,000	75% 75% £250,000	75% 75% £30,000	X 75% £30,000 £1,000,000	75% 75% £30,000	X 75% £30,000	7: 70 £30 65% LTV	5% 0% 0,000 £2,000,000 £500,000	70 £30	,000
Max. LTV (Purchase) Max. LTV (Remortgage) Min. Loan Size Max. Loan Size	75% 75% £30,000 - £249,999 and £1,000,000 - £4,500,000	75% 75% £250,000 £1,000,000	75% 75% £30,000 £4,500,000	X 75% £30,000 £1,000,000	75% 75% £30,000 £4,500,000	X 75% £30,000	75 20 530 65% LTV 75% LTV	5% 0% 0,000 £2,000,000 £500,000 Acc	70 £30, 70% LTV	0% ,000 £1,000,000 est 12m
Max. LTV (Purchase) Max. LTV (Remortgage) Min. Loan Size Max. Loan Size Expat / Non UK National	75% 75% £30,000 - £249,999 and £1,000,000 - £4,500,000 Accepted	75% 75% £250,000 £1,000,000 Accepted	75% 75% £30,000 £4,500,000	X 75% £30,000 £1,000,000	75% 75% £30,000 £4,500,000 epted	X 75% £30,000 £1,000,000	75 20 530 65% LTV 75% LTV	5% 0% 0,000 £2,000,000 £500,000 Acc add 1.5% for (including re	70 £30, 70% LTV epted	0% ,000 £1,000,000 est 12m
Max. LTV (Purchase) Max. LTV (Remortgage) Min. Loan Size Max. Loan Size Expat / Non UK National Maximum Demerits	75% 75% £30,000 - £249,999 and £1,000,000 - £4,500,000 Accepted 0 in 12, 1 in 24	75% 75% £250,000 £1,000,000 Accepted 0 in 12, 1 in 24	75% 75% £30,000 £4,500,000 0 i	X 75% £30,000 £1,000,000 Acce	75% 75% £30,000 £4,500,000 epted 3 i	X 75% £30,000 £1,000,000	75 20 530 65% LTV 75% LTV	5% 0% 0,000 £2,000,000 £500,000 Acc add 1.5% for (including recall)	70 £30, 70% LTV epted 1-3 in the la	0% ,000 £1,000,000 est 12m
Max. LTV (Purchase) Max. LTV (Remortgage) Min. Loan Size Max. Loan Size Expat / Non UK National Maximum Demerits CCJs & Defaults	75% 75% £30,000 - £249,999 and £1,000,000 - £4,500,000 Accepted 0 in 12, 1 in 24 0 in 12, 1 in 24	75% 75% £250,000 £1,000,000 Accepted 0 in 12, 1 in 24 0 in 12, 1 in 24	75% 75% £30,000 £4,500,000 0 i 0 i	X 75% £30,000 £1,000,000 Accenn 12	75% 75% £30,000 £4,500,000 epted 3 i 3 i 3 in 12	X 75% £30,000 £1,000,000 n 12	75 20 530 65% LTV 75% LTV	5% 0% 0,000 £2,000,000 £500,000 Acc add 1.5% for (including reconstructions) 3 in 12	70 £30 70% LTV epted 1-3 in the la	0% ,000 £1,000,000

Term Length

2-year fixed ERC

5-year fixed ERC

Variable ERC

Exclusive Variable Rate Product Fee

6 – 30 years

4%, 4%

4%, 4%, 3%, 2%, 1%

4%, 4%, 3%, 2%, 1%

2.0% (min. £795)

customers and investment scenarios, including:

First Time Landlords

To support many

- Portfolio Landlords
- HMOs (no limit on rooms)
- Holiday Lets
- 2nd Charge BTL
- MUBs

Need to know

Refer to us if your case doesn't meet the criteria, see our Referral Guide for details on how to refer.

There's no limit on the number or value of properties in the customer's portfolio. Max overall portfolio LTV is 75%.

We accept projected income for BTL. For our ICR, Top-slicing and affordability criteria, visit our Criteria Guide.

BTL & HOBL

Criteria Guide

Buy to Let & HOBL - Criteria Guide

Who we help – Income (This list is not exhaustive for full list <u>click here</u>)

- Individuals, Sole Traders, LLPs, Partnerships, Limited Companies.
- Employed and self employed.

Who we help - Applicants

- Individuals, Sole Traders, LLPs, Partnerships, Limited Companies.
- Employed and self employed.
- Expat / Non UK Residents accepted with no additional rate loading.
- Minimum Age 18 years.
- Maximum Age If self-funded, no max age. If employed and income required, 80 years at end of term.
- Maximum Number of Applicants 4.
- First Time Landlords.
- · Portfolio Landlords.

Homeowner Business Loan

- First Charge Limited Companies only, Second Charge Limited Companies or Individuals.
- Maximum Age 80 years at end of term.
- Independent legal advice may be required, see our Valuation & Legal Guide for further information.

Credit Criteria

- A demerit is allocated for each secured arrears, CCJ and default registered in the last 12 months.
- Individual CCJs and Defaults:
 - 1 Demerit: Unsatisfied: £300 £10,000, Satisfied: > £3,000
- Ignore all: ≤ £300 or satisfied ≤ £3,000
- Refer: Unsatisfied > £10,000
- Secured Arrears Demerits are defined as the highest number of months in arrears in the last 12 months.

Fees

- Telegraphic Transfer Fee: £30 (applies to all cases).
- Title Insurance Fees and Lender's Legal Costs apply. See our Valuation & Legal Guide for further information.
- LTV is calculated on gross loan value, including all fees

Affordability – ICR

• BTL, Homeowner Business Loan & Commercial Term variable loans are subject to a 1% stress test to pay rate (including Holiday Let).

Buy To Let - ICR

- ICR is based on full CMI (interest and capital repayment)
- 125% Basic Rate Taxpayers & Limited Companies.
- 145% Higher & Additional Rate Taxpayers.
- 90% of projected rental income can be accepted for ICR calculation, alongside a plan of how the loan will be serviced until the property will be rented.
- If ICR affordability fails, automated affordability using ONS averages or customer-stated expenditure will be used.

Holiday Lets - ICR/TSDI

- ICR is based on full CMI (interest and capital repayment)
- Can be based on ICR or TSDI basis.
- ICR: Where 2 years' worth of rental income can be evidenced, up to 80% occupancy rate will be assumed for the BTL ICR calculation. If this can't be evidenced, 50% occupancy should be used with estimated rental income.
- If the property is not currently a holiday let, projected rental income assuming 50% occupancy can be accepted.
- TSDI: Total secured debt payments should not exceed 50% of the customer's net income/profit. Referrals accepted up to 75%. Additional income accepted.

Homeowner Business Loan

- Automated affordability using ONS averages or customer-stated expenditure.
- We do not accept projected income for HOBL

Top Slicing

- Experienced landlords*: consider all ICR ≥100%, Refer ICR <100%.
- Inexperienced landlords & backgrounds income ≥£50,000: Refer if ICR ≥100%
- Inexperienced landlords & background income <£50,000: ICR pass only.

Reversionary Rates

Our reversion rates track Together Commercial Managed Rate (TCMR) which is currently 8.64%. See rates tables for margin details.

The Property - (This list is not exhaustive for full list <u>click here</u>)

• 100% funding available with additional security.

The Property – BTL

- 100% Residential, HMO & Holiday Lets.
- Standard property including:
- Standard construction houses and bungalows (including ex-council);
- Flats & maisonettes up to 6 storeys (ex-council up to 4 storeys);
- Purpose built apartments (excluding ex-council).
- · Non-standard property, all other property types including;
 - Ex-council flats & maisonettes (over 4 storeys);
 - Non-standard construction, defective, high-rise (over 6 storeys), or poor remarks on valuation.
- LTV for non-standard properties reduced to 65%. This could be reduced further subject to a full assessment.
- Multiple Unit Freehold Blocks (MUFBs) accepted, subject to units being let out separately (on ASTs).
- Holiday Lets based in a holiday park must be placed on a Commercial Term Product.
- For acceptable tenancy agreements click here.

The Property – Homeowner Business Loan

• 100% residential properties, see standard/non-standard property criteria.

Leasehold Criteria

• The minimum unexpired lease term is 50 years plus the term of the loan. For interest only term term loans, the minimum is 99 years plus the term of the loan.

Additional Information

Scan the QR codes for specialist packager information.



Visit our Valuation & Legal Guide

Packaging for us, visit Chalk, your Resource Hub

Commercial Term Loans - Rates Table

	Custo	Customers with up to 3 Demerits in the last 12 months		
		Commercial Term		
2.5% Product Fee (min. £780)	≤ 60% LTV	≤ 60% LTV	≤ 70% LTV	≤ 70% LTV
Variable Rate	9.24%	9.24%	9.74%	10.49%
5-year fixed	8.29%	8.79%	8.79%	9.09%
5% Product Fee	≤ 60% LTV	≤ 60% LTV	≤ 70% LTV	≤ 70% LTV
5-year fixed	7.74%	8.24%	8.24%	8.74%
		The same of the sa		
7% Product Fee	≤ 60% LTV	≤ 60% LTV	≤ 70% LTV	≤ 70% LTV
5-year fixed	7.24%	7.74%	7.74%	8.24%
Reversion Rate	TCMR + 3.25%	TCMR + 3.25%	TCMR + 3.25%	TCMR + 3.25%
Reversion Rate	T CIVITY + 3.23 /0	TCWIX + 3.23 %		1 CIVIN + 5.25 %
Max. LTV (Purchase)	60%	60%	70%	70%
Max. LTV (Remortgage)	60%	60%	65%	65%
Min. Loan Size	£250,000	£1,000,000	£30,000	£50,000
Max. Loan Size	£1,000,000	£5,000,000	£5,000,000	£5,000,000
Expat / Non UK National	Accepted	Accepted	Accepted	Accepted
Maximum Demerits	0 in 12	0 in 12	0 in 12	≤ 3, subject to 1% rate loading per Demerit (including reversion rate)
CCJs & Defaults	0 in 12	0 in 12	0 in 12	3 in 12
Secured Arrears	0 in 12	0 in 12	0 in 12	3 in 12
Unsecured Arrears	Accepted, Not Assessed	Accepted, Not Assessed	Accepted, Not Assessed	Accepted, Not Assessed

Commercial
Term Loans
Rates Table

Key features Term Length (Interest Only) 6 – 10 years Loan Term (Capital Repayment) 6 – 30 years Exclusive Variable ERC 4%, 4%, 4%, 3%, 2%, 1% (thereafter) 5-year fixed ERC 4%, 4%, 3%, 2%, 1% Variable ERC 6%, 6%, 6%, 5%, 4%, 3%, 2%, 1% (thereafter)

For all commercial property purposes, including:

- Retail Unit
- Factory or Warehouse
- Office Space
- Semi-Commercial
- Social Housing
- Community Housing

Need to know

Refer to us if your case doesn't meet the criteria, see our Referral Guide for details on how to refer.

All property types considered on merit, 100% funding available with additional security.

For our ICR & Top-slicing criteria, visit our Criteria Guide.

Semi-Commercial Loans - Rates Table

	Custo	Customers with up to 3 Demerits in the last 12 months		
		Semi-Commercial		
2.5% Product Fee (min. £780)	≤ 60% LTV	≤ 60% LTV	≤ 70% LTV	≤ 70% LTV
Variable Rate	8.74%	8.74%	9.24%	9.99%
5-year fixed	8.14%	8.39%	8.39%	8.49%
## 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			E STORBERGE BEINGER	
5% Product Fee	≤ 60% LTV	≤ 60% LTV	≤ 70% LTV	≤ 70% LTV
5-year fixed	7.44%	7.69%	7.69%	8.29%
7% Product Fee	≤ 60% LTV	≤ 60% LTV	≤ 70% LTV	≤ 70% LTV
5-year fixed	7.14%	7.39%	7.39%	7.49%
		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
Reversion Rate	TCMR + 3.25%	TCMR + 3.25%	TCMR + 3.25%	TCMR + 3.25%
	200/	000/	700/	700/
Max. LTV (Purchase)	60%	60%	70%	70%
Max. LTV (Remortgage)	60%	60%	65%	65%
Min. Loan Size	£250,000	£1,000,000	£30,000	£50,000
Max. Loan Size	£1,000,000	£5,000,000	£5,000,000	£5,000,000
Expat / Non UK National	Accepted	Accepted	Accepted	Accepted
Maximum Demerits	0 in 12	0 in 12	0 in 12	≤ 3, subject to 1% rate loading per Demerit (including reversion rate)
CCJs & Defaults	0 in 12	0 in 12	0 in 12	3 in 12
Secured Arrears	0 in 12	0 in 12	0 in 12	3 in 12
Unsecured Arrears	Accepted, Not Assessed	Accepted, Not Assessed	Accepted, Not Assessed	Accepted, Not Assessed

Semi-Commercial Loans Rates Table

Key features					
Term Length (Interest Only)	6 – 10 years	-			
Loan Term (Capital Repayment)	6 – 30 years				
Exclusive Variable ERC	4%, 4%, 4%, 3%, 2%, 1% (thereafter)				
5-year fixed ERC	4%, 4%, 3%, 2%, 1%				
Variable ERC	6%, 6%, 6%, 5%, 4%, 3%, 2%, 1% (thereafter)				

A Semi-commercial property consists of both a Commercial and Residential element. The Commercial element must be less than 60% of floor space across the Semi-Commercial property and the commercial use of the property must be typically for retail use.

Need to know

Refer to us if your case doesn't meet the criteria, see our Referral Guide for details on how to refer.

All property types considered on merit, 100% funding available with additional security.

For our ICR & Top-slicing criteria, visit our Criteria Guide.

Customers are more than just a credit score, if the sums show affordability, we do our best to make it happen. Visit our Criteria Guide for more information and demerit definitions.

For all semi-commercial property purposes including: residential space above retail units such as takeaways, shops or hairdressers.

Commercial Term & Semi-Commercial - Criteria Guide

Who we help - Income (This list is not exhaustive for full list click here)

- Individuals, Sole Traders, LLPs, Partnerships, Limited Companies.
- · Employed and self employed.

Who we help – Applicant

- Individuals, Sole Traders, LLPs, Partnerships, Limited Companies, Trusts, SIPPs, PLCs, OPco/PROPco structures, overseas companies.
- We do not accept applications from charities.
- Employed and self employed.
- Expat / Non UK Residents accepted with no additional rate loading.
- Minimum Age 18 years.
- Maximum Age If self-funded, no max age. If employed and income required, 80 years at end of term.
- Maximum Number of Applicants 4.
- First Time Landlords.
- Portfolio Landlords.

Credit Criteria

- A demerit is allocated for each secured arrears, CCJ and default registered in the last 12 months.
- Individual CCJs and Defaults:
 - 1 Demerit: Unsatisfied: £300 £10,000, Satisfied: > £3,000
 - Ignore all: ≤ £300 or satisfied ≤ £3,000
 - Refer: Unsatisfied > £10,000
- Secured Arrears Demerits are defined as the highest number of months in arrears in the last 12 months.

Fees

- Telegraphic Transfer Fee: £30 (applies to all cases).
- redemption of the loan.
- Title Insurance Fees , Exit Fees and Lender's Legal Costs apply. See our <u>Valuation & Legal Guide</u> for further information.

The Property - (This list is not exhaustive for full list click here)

• 100% funding available with additional security.

The Property – Commercial Term

- Commercial investment property and owner-occupied.
- All commercial property types considered on merit: Commercial, Semi-Commercial & Land.
- Pubs, B&Bs, Dry Cleaners and Land up to 50% LTV.

The Property – Semi-Commercial

 A property consisting of both a Commercial and Residential element. The Commercial element must be less than 60% of floor space across the Semi-Commercial property and the commercial use of the property must be typically for retail use.

Leasehold Criteria

• The minimum unexpired lease term is 50 years plus the term of the loan. For interest only term term loans, the minimum is 99 years plus the term of the loan.

Affordability - ICR

 Commercial Term and Semi-Commercial variable loans are subject to a 1% stress test to pay rate.

Commercial Term & Semi Commercial

- Total secured debt payments should not exceed 50% of the customer's net income/ profit. Referrals accepted up to 75%. Additional income accepted.
- Rental income 120% ICR, 90% projected rental income accepted for ICR
- We can use projected income certified by an appropriately qualified accountant and no minimum trading history required.
- For loans to companies with higher loan amounts or for more complex commercial assets, we will undertake a debt service cover ratio using EBITDA to assess affordability.

Additional Information

Scan the QR codes for specialist packager information.



Visit our Valuation & Legal Guide



Packaging for us, visit Chalk, your Resource Hub

• Commercial Term: 1% (maximum £2,500) exit fee is charged on

- LTV is calculated on gross loan value, including all fees.

Reversionary Rates

Our reversion rates track Together Commercial Managed Rate (TCMR) which is currently 8.64%. See rates tables for margin details.

Commercial & Semi-Commercial Criteria Guide