# together Personal Finance Exclusive Product Guide 14th November 2025 Packagers 0161 933 7101 **Introducers** 0161 452 3615 For use by professional finance and mortgage intermediaries only. This document and the information it contains should not be shared with clients. This pack and its contents supersedes all previous packs, criteria, special plans and commissions.

### **1st Charge Criteria**

Shared Ownership and Right to Buy – 100% of purchase price accepted up to maximum LTV. First-time buyers and gifted deposits accepted.

### **AVMs**

Hometrack valuations accepted up to £500k maximum loan size for 1st Charge Mortgages, £250k maximum for other products, subject to criteria. See our Valuation & Legal Advice Guide.

### **Title Insurance & Solicitors Costs**

Solicitors are only needed where there is a change to the title or for purchases. Together legal costs are not charged on residential products. Applicants are responsible for paying their own legal costs if applicable.

### **Referrals & Case Studies**

Criteria detailed on this product guide is the maximum before referral. Refer applications to us and we'll review these using our common sense approach.

Visit our case studies to see how we've supported our customers.

Regulated

**First Charge** 

Rates Table

## Regulated First Charge Mortgages - Rates Table

				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
	0 Demerits in the last 12 months (max 1 in 36)  Up to 3 Demerits in the last 12 months					With !	
	First Charg	e Prime Plus		First Charge Prime			
£1,995 Product Fee	≤ 65% LTV	≤ 75% LTV	Z	≤ 65% LTV	≤ 75% LTV	170	
2 Year Discounted Rate	8.30%	8.50%		8.55%	8.75%		
Variable Rate	9.35%	9.55%		9.60%	9.80%		
2-year fixed	8.05%	8.25%		8.30%	8.50%		
5-year fixed	7.39%	7.59%		7.64%	7.84%		
Reversion Rate	10.05% made up of	THMR + 1.80% (Together Ho	meowne	er Managed Rate (THMF	R) is currently 8.25%)		
Max. LTV (Purchase)	7!	5%		75%, 65% Semi-Commercial			
Max. LTV (Remortgage)	75% 75%		4	75%, 65% Semi-Commercial			
Max. LTV (Non-Standard Properties)	65	5%		65%			
Min. Loan Size	£50,000			£50,000			
Max. Loan Size (75% LTV)	£250,000			£250,000			
Max. Loan Size (70% LTV)	£500,000			£500,000			
Max. Loan Size (60% LTV)	£1,00	00,000		£1,000,000			
Term Length (Discounted, Variable & 2 Yr fixed)	3 – 40 years			3 – 40 years			
Term Length (5 Yr fixed)	6 – 40	) years		6 – 40 years			
Maximum Demerits	0 in 12	, 1 in 36		3 in 12			
CCJs & Defaults	O ir	n 24		3 in 12			
Secured Arrears	0 in 12, 1 in 36		7	3 in 12			
Unsecured Arrears	0 in 6, 2 in 24		2.	Refer if declining in the last 6 months			
Debt Management Plans, IVAs, Bankruptcy	Not Ac	ccepted		Satisfied for 2 or more years, by referral			
			13	Key fe	atures		
			-11	2-year fixed ERC	3%, 2%		
AND SERVICE				5-year fixed ERC	5%, 4%, 3%, 2%, 1%	4 2 15	
			2	-year discounted ERC	3%, 2%	AN COL	
			944.5	Variable ERC	No ERC		

Variable Max. Loan Size

Product Fee

£250,000

£1,995

## Designed to help a variety of customers, including:

- First-Time Buyers
- Shared Ownership
- Right to Buy
- Self-Employed
- Impaired Credit

### **Need to know**

Refer to us if your case doesn't meet the criteria, see our referral guide for details on how to refer.

We can also consider loans above £1m by referral. Please contact your Key Account Manager for more details.

First time buyers and gifted deposits accepted. Transfer of Equity and Gifted Equity also accepted.

Shared Ownership and Right to Buy – 100% of purchase price accepted up to maximum LTV. Shared Ownership remortgage accepted by referral.

Customers are more than just a credit score, if the sums show affordability, we do our best to make it happen. Visit our Criteria Guide for more information and demerit definitions.

**Product Fee** 

£1,995

togeth	ner Regulate	d Second	Charge N	Iortgages	- Rates Ta	ble	
		0 Demerits in the last 1	2 months (max 1 in 36)	Up to 3 Demerits	in the last 12 months	Walls.	
	THE RESIDENCE OF THE PARTY OF T	Second Char	ge Prime Plus	Second C			
	£1,995 Product Fee	≤ 65% LTV ≤ 75% LTV		≤ 65% LTV ≤ 75% LTV		7.573	
	2 Year Discounted Rate	8.99%	9.19%	9.24%	9.44%		
	Variable Rate	9.90%	10.10%	10.15%	10.35%	1	
	2-year fixed	8.54%	8.74%	8.79%	8.99%	L	
	5-year fixed	7.90%	8.10%	8.15%	8.35%	-	
	Reversion Rate	10.25% made up of	THMR + 2.00% (Together Hor	meowner Managed Rate (THM	owner Managed Rate (THMR) is currently 8.25%)		
Regulated	Max. LTV	75%		75%, 65% S	110		
Rates Table	Max. LTV (Non-Standard Properties)	65%					
	Min. Loan Size	£30,000		£3	£30,000		
	Max. Loan Size (75% LTV)	£250,000		£25			
	Max. Loan Size (65% LTV)	£500	£500,000		£500,000		
	Max. Loan Size (60% LTV)	£750,000		£79	£750,000		
	Term Length (Discounted, Variable & 2 Yr Fixed)	3 – 30 years		3 – 3	3 – 30 years		
	Term Length (5 Yr Fixed)	6 – 30 years		6 – 3	6 – 30 years		
	Maximum Demerits	0 in 12, 1 in 36		3	FO 43		
	CCJs & Defaults	0 in 24		3 in 12			
	Secured Arrears	0 in 12, 1 in 36		3 in 12			
	Unsecured Arrears	0 in 6,	2 in 24	Refer if declining	Refer if declining in the last 6 months		
TILL .	Debt Management Plans, IVAs, Bankruptcy	Not Accepted		Satisfied for 2 or more years, by referral			
				Key	features		
				2-year fixed ERC	3%, 2%		
				5-year fixed ERC	5%, 4%, 3%, 2%, 1%	We state of	
		300000		2-year discounted ERC	3%, 2%		
		THE REAL PROPERTY.		Variable ERC	No ERC		
				Variable Max. Loan Size	£100,000		

### **Secured loans for any** legal purpose, including:

- Home Improvements
- Debt Consolidation
- Transfer of Equity
- Lease Extension

### **Need to know**

Refer to us if your case doesn't meet the criteria, see our referral guide for details on how to refer.

Consent to follow - offers can be issued when consent from the first charge lender for a subsequent charge is the only item outstanding.

Our 2nd Charge Mortgages can support customers with home improvements and debt consolidation - debt consolidation only accepted on capital repayment loans.

Customers are more than just a credit score, if the sums show affordability, we do our best to make it happen. Visit our credit criteria for more information and demerit definitions.

Regulated

Rates Table

**CBTL** 

### Regulated CBTL Mortages - Rates Table

	0 Demerits in the last 12 months (max 1 in 24)	0 Demerits in the last 12 months (max 1 in 36)		Up to 3 Demerits in the last 12 months		
	CBTL First Charge Exclusive		st Charge Plus	CBTL First Charge Prime		
2.5% Product Fee	≤ 75% LTV	≤ 65% LTV	≤ 75% LTV	≤ 65% LTV	≤ 75% LTV	
Variable Rate	8.85%	8.85%	9.05%	9.10%	9.30%	
2-year fixed	X	7.30%	7.50%	7.55%	7.75%	
5-year fixed	X	7.20%	7.40%	7.45%	7.65%	
Reversion Rate	N/A		10.39% made uլ	o of THMR + 2.14	1% (Together Hom	
Max. LTV	75%	75	5%	75%, 65% Semi-Commercial		
Max. LTV (Non-Standard Properties)	65%	65%		65%		
Min. Loan Size	£100,000	£50	,000	£50,000		
Max. Loan Size (75% LTV)	£250,000	£250	),000	£250,000		
Max. Loan Size (70% LTV)	£250,000	£500,000		£500,000		
Max. Loan Size (65% LTV)	£250,000	£500,000		£500,000		
Max. Loan Size (60% LTV)	£250,000	£1,000,000		£1,000,000		
Term Length (Variable & 2 Yr fixed)	5 – 30 years	4 – 30 years		4 – 30 years		
Term Length (5 Yr fixed)	X	6 – 30 years		6 – 30 years		
Maximum Demerits	0 in 12, 1 in 24	0 in 12, 1 in 36		3 in 12		
CCJs & Defaults	0 in 12, 1 in 24	0 in	24	3 in 12		
Secured Arrears	0 in 12, 1 in 24	0 in 12,	1 in 36	3 in 12		
Unsecured Arrears	0 in 12, 1 in 24	0 in 6,	2 in 24	Refer if declining in the last 6 months		
Debt Management Plans, IVAs, Bankruptcy	Not Accepted	Not Accepted Satisfied for 2 or not by referred			•	

8.05%	8.25%	8.30%	8.50%						
7.95%	8.15%	8.20%	8.40%						
owner Managed Rate (THMR) is currently 8.25%)									
75	%	75%, 65% Semi-Commercial							
65	%	65%							
£50,	000	£50,	000						
£100	,000	£100	0,000						
£250	,000	£250,000							
£500	,000	£500,000							
£750	,000	£750	,000						
4 – 30	years	4 – 30 years							
6 – 30	years	6 – 30 years							
0 in 12,	1 in 36	3 in 12							
0 in	24	3 in 12							
0 in 12,	1 in 36	3 in 12							
0 in 6,	2 in 24	Refer if declining in the last 6 months							
Not Ac	cepted	Satisfied for 2 by re	•						

Key features

3%, 2%

5%, 4%, 3%, 2%, 1%

No ERC

2.5% (max. £3,000)

2-year fixed ERC

5-year fixed ERC

Variable ERC

Product Fee

0 Demerits in the last

12 months (max 1 in 36)

**CBTL Second Charge** 

**Prime Plus** 

≤ 65% LTV

9.40%

≤ 75% LTV

9.60%

Up to 3 Demerits in the last

12 months

**CBTL Second Charge** 

Prime

≤ 75% LTV

9.85%

≤ 65% LTV

9.65%

### What is a Consumer Buyto-Let (CBTL) mortgage?

A CBTL mortgage is a type of buy-to-let mortgage specifically designed for individuals who are not professional landlords but are renting out a property, often due to unexpected circumstances like inheriting a property or relocating. These are regulated by the Financial Conduct Authority (FCA).

### **Need to know**

Most types of ASTs (Assured Shorthold Tenancy) accepted.

We use 100% of rental income or 90% of a projection if the property is empty or there's no AST in place.

Expat applicants accepted.

The maximum LTV is calculated based on the *net* loan value and broker fee. Any additional fees, including the product fee, will affect the affordability assessment.

For our ICR criteria, visit our Criteria Guide.

Customers are more than just a credit score, if the sums show affordability, we do our best to make it happen. Visit our Criteria Guide for more information and demerit definitions.

Regulated

Bridging

Rates Table

## Regulated Bridging - Rates Table

		Customers with 0 Demerits in the last 12 months			Customers with up to 2 Demerits in the last 12 months			Customers with up to 2  Demerits in  the last 12 months				
A STATE OF			Prime Plus			Prime			First Charge only			
	2% Product Fee (min £1,495)		Exclusive First Charge	First Charge	Exclusive Second Charge	Second Charge	Exclusive First Charge	First Charge	Exclusive Second Charge	Second Charge	2% Product Fee	3% Product Fee
╠╒	ixed	≤60% LTV	0.79%	0.81%	0.94%	0.96%	0.89%	0.91%	0.99%	1.01%	0.80%	0.70%
•	Rate	≤70% LTV	0.79%	0.91%	0.94%	1.06%	0.89%	1.01%	0.99%	1.11%	X	Х
H	1	Max. LTV (including rolled- up)	70%			70%			60%			
	11	Min. Loan Size	Min. Loan Size £50,000				£50,000			£1,000,000		
21111		Max. Loan Size (70% LTV)	£500,000		£250,000		£500,000 £250,000		0,000	X		
	1/2	Max. Loan Size (60% LTV)	£1,000,000 £50		£500,	,000	£1,000,000 £500,000		0,000	£3,000,000		
		Term Length	12 months				12 months			12 months		
	· A	Maximum Demerits	0 in 12				2 in 12			2 in 12		
		CCJs & Defaults	CCJs & Defaults 0 in 12				2 in 12			2 in 12		
		Secured Arrears	0 in 12				2 in 12			2 in 12		
L		Debt Management Plans, IVAs, Bankruptcy	Not Accepted			Not Accepted			Not Accepted			

### Accepted exit strategies

Sale of current owner-occupied property

Re-mortgage (DIP required)

Inheritance (grant of probate issued)

Pension Drawdown

### Bridging finance for a range of needs, including:

- Home Improvements
- Downsizing
- Chain Break
- New home purchase at auction

All loan purposes considered by referral subject to exit strategy

### **Need to know**

Refer to us if your case doesn't meet the criteria, see our referral guide for details on how to refer.

We can also consider loans above £3m by referral. Please contact your Key Account Manager for more details.

All Regulated Bridging interest repayments are rolled up. Maximum applicant age – 85 years at the end of term.

Where the exit is sale, we allow 8 weeks for home improvements before the property is marketed.

No additional arrangement fees on all regulated bridging cases.

Regulated

**Products** 

Criteria Guide

### Regulated Products - Criteria Guide

Who we help - Income (This list is not exhaustive for full list click here)

- Employed: no minimum term in current role if 12 months continuous employment (if less than 12 months continuous employment, a minimum of 6 months with current employer is required).
- Self-employed: the last two SA302, tax overviews and up to date business banking statements (last 3 months) or accountant's certificate is required. Minimum of 1 year self-employed, projections can be used with accountant's reference.
- Contractors, zero-hour contracts and retired applicants are accepted.
- Annual, half-yearly, quarterly and regular monthly bonuses can be accepted, as well as regular commission and overtime.
- Benefits/DWP can be accepted.

### Who we help - Applicants

- Minimum Age 18 years.
- Maximum Age 85 (1st Charge), 80 (2nd Charge) at end of term if retirement income can be proven. No maximum age for CBTL if self funding. Maximum age for Regulated Bridge is 85 at the end of term
- Maximum Number of Applicants 4.
- For all applicants currently renting, we require proof of rental payments from the landlord (typically 12 months).
- Expat applicants accepted for CBTL
- Independent legal advice may be required, see our <u>Valuation & Legal Advice Guide</u> for further information.

### **Affordability**

#### CBTL - ICR

- Projected rents accepted to a maximum of 90%.
- Tiered ICR applies:
  - 125% Basic Rate Taxpayers
  - 145% Higher Rate Taxpayers.
  - 165% Additional Rate Taxpayers.

### 2nd Charge – Additional Information

- Mortgage Reference Bypass not accepted on Flexible / open plan mortgages (including 2nd Charge CBTL and Regulated Bridge).
- 2nd Charge Mortgages and 2nd Charge CBTL Mortgages Debt consolidation not permitted on interest only.

### The Property - (This list is not exhaustive for full list <u>click here</u>)

- A first charge mortgage is a mortgage on a property of which at least 40% is used or is intended to be used as a dwelling.
- Prime plus: 100% residential properties only.
- Shared Ownership and Right to Buy are permitted. Shared Ownership remortgage accepted by referral.
- 1st and 2nd Charge Prime: Semi-commercial 40% plus residential considered up to a maximum of 65% LTV.
- CBTL Prime: Semi-commercial < 50% business purposes considered.
- Standard property including:
- Standard construction houses and bungalows (including ex-council);
- Flats & maisonettes up to 6 storeys (ex-council up to 4 storeys);
- Purpose built apartments (excluding ex-council).
- Non-standard property, all other property types including;
  - Ex-council flats & maisonettes (over 4 storeys);
  - Non-standard construction, defective, high-rise (over 6 storeys), or poor remarks on valuation.
- LTV for non-standard properties reduced to 65%. This could be reduced further subject to a full assessment.
- Fire Risk Assessment and Cladding:
  - For all flats in blocks (above and below 6 storeys), an up to date Fire Risk Assessment (FRA) must be in place and submitted with the application.
  - External Wall Review (EWS 1 Form) is needed if: the property is known to have ACM cladding (any height); the property has an unknown cladding type and is above 6 storeys in height (over 18m); the property has balconies containing combustible materials (any height).
- Cross Charging accepted for Regulated Bridging (first charge must be on the purchase property with either a first or second charge on the existing residential property). We also accept cross charging using BTL properties.
- Cash values up to 50% LTV considered.

### **Reversionary Rates**

Our reversion rates track Together Homeowner Managed Rate (THMR) which is currently 8.25%. See rates tables for margin details.

#### **Credit Criteria**

- A demerit is allocated for each secured arrears, CCJ and default registered in the last 12 months.
- · Individual CCJs and Defaults:
  - 1 Demerit: Unsatisfied: £300 £10,000, Satisfied: > £3,000.
  - Ignore all: ≤ £300 or satisfied ≤ £3,000.
  - Refer: Unsatisfied > £10,000.
- Secured Arrears Demerits are defined as the highest number of months in arrears in the last 12 months.
- Up to three settled payday loans in the last 12 months are accepted. One active payday loan will be considered by referral, but must be repaid as part of the new mortgage (remortgage, deed cases and secured loans only).
- No declining unsecured arrears in the last 6 months.

### **Regulated Bridging – Additional Information**

- Refinance of an existing bridge from another provider or Together, debt consolidation, transfer of equity and funds for business use will not be accepted
- 2nd Charge can only lend behind 1st charge term (not 1st charge bridge).
- Home improvements where exit is sale, will allow 8 weeks for work to be carried out before the property is marketed.

### **Additional Information**

Scan the QR codes below for specialist packager information.



Visit our Valuation & Legal Advice Guide



Packaging for us, visit Chalk, your Resource Hub